

ACAR 2020

Verso's 10 Top Tips for Success



Start early and aim to lodge before the due date

Prepare a **compelling business case**

Base applications on **unique, targeted research**

Use the most **recent and relevant** demographics

Focus on **community needs** and service gaps

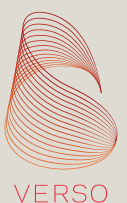
Confirm your **eligibility to apply** (check your APS)

Gather data on your **organisational strengths** and selling points

Document an **innovative care model** and illustrative case studies

Involve and engage your Board, CEO and other internal stakeholders

Gather a team to participate in a Verso 'Round Table' **as soon as possible**



Our clients who adopted these strategies in ACAR 2018-19 enjoyed success, including one who lodged 5 winning applications in diverse locations across Australia.

Contact Verso to discuss your ACAR 2020 applications now!

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